

# Pooja Sharma

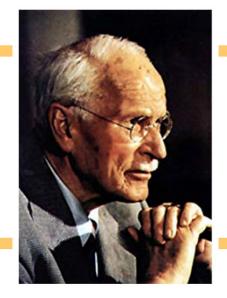
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Place: Agra



## Introduction

From the day of the establishment of CogniAstro, Founder Mr. Punit Pandey has made it his mission to always help people in taking the right decisions with the exact science of Astrology as his guide. CogniAstro is created to answer one of the most common questions that trouble people of all ages - career. Our career is an essential decision in life, and choosing the wrong one becomes not only a source of frustration but also impedes one's success. The most crucial suggestion; "do what you like to do"; is not always helpful since it is not easy to know precisely what one wants, especially at a young age. People often resort to various psychological tests for the answer but mostly they cause more confusion than giving clear directions. Mr. Pandey has followed the research of famous Swiss psychologist & founder of analytical psychology, Carl Jung to come up with the perfect blend of psychology and astrology for one of the most concise models of personality analysis and career counselling report.



Astrology represents the sum of all the psychological knowledge of antiquity

~ Carl Jung, Founder - Analytical Psychology

#### According to him,

"In my 30 years of experience in this field, I have realized that Astrology gives much more specific directions than any other method like psychology-based tests. Carl Jung understood the importance of Astrology early on, but, unfortunately, no scientific research has followed Jung's early studies.

Following his research, I have developed a model which gives a much better insight into an individual's personality and cognitive abilities. Without understanding these aspects, it is impossible to help somebody with Career Counselling. I believe this is ground-breaking research, and our CogniAstro Career Counselling tools will be the most accurate tools in this area in the future. [sic]"



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Part 1: Personality Types Overview

Section 1.1: Understanding RIASEC Philosophy



## Section 1.1: Understanding RIASEC Philosophy

RIASEC refers to a theory of careers, specializes in 6 personality types it helps students make the right career decisions and RIASEC model is here to guide you for career planning. Here are the six personality types-

Realistic

As a **Doer**, you like to work with "**things**". Practical and competitive, you approach problem solving "by doing something rather than sitting or thinking about it." Working on physical, outdoor and mechanical tasks interests you the most.





## **Investigative**

As a **Thinker**, you like to work with "**information**". Curious, analytical, and independent, you plan things with your "observation and understanding". Science, technology, theory, and information are your interest areas.

**Social** 

As a **Helper**, you like to work with "people". Working in cooperative environments, you like to improve the lives of other people. Friendly, cooperative, and sociable, you build social connections with other people.







## **Enterprising**

As a **Persuader**, you like to work with "people and data". Energetic, ambitious and confident, you use your communication skills to persuade/lead others. You like working in positions of power to add value & reputation.

#### **Artistic**

As a **Creator**, you like to work with "ideas". Imaginative, emotional, and impractical, you like to "explore different things and try new ways of experimenting it." Rebel against rules and structure, you prefer "creativity over orders".





#### Conventional

As an **Organizer**, you like to work with **"data"**. Efficient, logical, and unimaginative, you like to manage data with precision and accuracy. You like structure and order and dislike unstructured or unclear work.





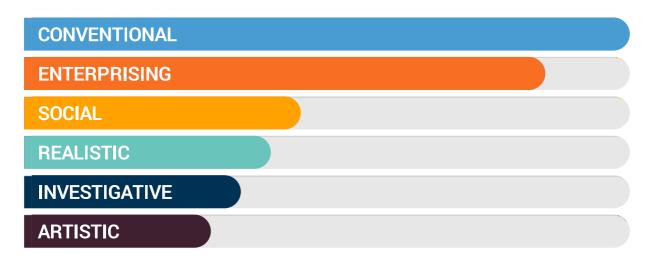
Part 2: Your Individual Analysis Report

Section 2.1: Personality Assessment Outcomes



## Section 2.1: Personality Assessment Outcomes

In the given section, CogniAstro Report shows you your Personality type in the descending order ranging from 'most preferred' to 'least recommended' for your career. So, choose your career based on your personality as follows:



Profession/ Career having these traits should be RECOMMENDED:



### **CONVENTIONAL**

- You perform tasks in a detailed oriented manner.
- You follow a structured approach to solve problems.
- You work in an accurate & stable environment.
- You tend to be organized with an eye for next-big-thing.



#### **ENTERPRISING**

- You have the ability to convince others of your idea.
- You like to work in a competitive environment.
- You tend to be ambitious, persuasive & confident.
- You should possess leadership qualities.



#### Profession/ Career having these traits should be AVOIDED:



#### SOCIAL

- People like to help, heal or develop others.
- People like to lend a helping hand to those in need.
- People like to work in an energetic environment.
- People are friendly, cooperative, sociable & understanding.



#### REALISTIC

- People tend to be independent, practical and strong.
- People use their subject expertise to solve problems.
- People prefer activities that require skill & coordination.
- People like working with plants, animals, tools & mechanics.



#### **INVESTIGATIVE**

- People prefer experiments, research & intellectual query.
- People value logic & order, & also tend to innovate ideas.
- People tend to be thoughtful, intellectual and curious.
- People prefer ideas, concepts, science & technology.



#### **ARTISTIC**

- People prefer working in the field of arts.
- People are likely to excel in both arts and abstract thinking.
- People like to work in an unstructured environment.
- People are likely to be a creator & out-of-box thinker.





Part 3: Career Recommendations For You

Section 3.1: For Your Dominant Type

Section 3.2: For Your Dominant & Sub Dominant Type



# **Career Recommendations For Your Dominant Type: Conventional**

Job Title	Sector	
Architects	Architecture & Construction	
Civil Engineers	Architecture & Construction	
Interior Designers	Architecture & Construction	
Landscape Architects	Architecture & Construction	
Admin Managers	Business, Management & Administration	
HR Managers	Business, Management & Administration	
Operational Managers	Business, Management & Administration	
Event Planners	Business, Management & Administration	
Purchasing Managers	Business, Management & Administration	
Supply Chain Managers	Business, Management & Administration	
Training & Development Managers	Business, Management & Administration	
Wind Energy Operations Managers	Business, Management & Administration	
Auditors	Finance	
CA	Finance	
Financial Managers	Finance	
Loan Officers	Finance	
Personal Financial Advisors	Finance	
Acupuncturists	Health Science	
Athletic Trainers	Health Science	
Audiologists	Health Science	
Biomedical Engineers	Health Science	
Chiropractors	Health Science	



Dentists	Hight Counselling, Bright Career Health Science
Dermatologists	Health Science
Dieticians and Nutritionists	Health Science
Epidemiologists	Health Science
Hospitalists	Health Science
Neurologists	Health Science
Orthoptists	Health Science
Oral and Maxillofacial Surgeons	Health Science
Physical Therapists	Health Science
Pharmacists	Health Science
Urologists	Health Science
Veterinarians	Health Science
Aerospace Engineering Technicians	Manufacturing
Fabric & Apparel makers	Manufacturing
Jewellers	Manufacturing
Sales Manager	Marketing, Sales & Service
Marketing Managers	Marketing, Sales & Service
Models	Marketing, Sales & Service
Advertising & Promotions Managers	Marketing, Sales & Service
Public Relations Manager	Marketing, Sales & Service
Telemarketers	Marketing, Sales & Service
Pilots	Transportation, Distribution & Logistics
Air traffic controllers	Transportation, Distribution & Logistics
Locomotive Engineers	Transportation, Distribution & Logistics
Logisticians	Transportation, Distribution & Logistics
Sailors & Marine Oilers	Transportation, Distribution & Logistics



Ship Engineers

Transportation, Distribution & Logistics

Transportation, Storage & Distribution Managers

Transportation, Distribution & Logistics



# Recommendations For Dominant & Sub Dominant Type: Conventional & Enterprising

Job Title	Sector
Bank Manager	Business
Budget Analysts	Business
Business Attorney	Law / Law Enforcement
Chief Financial Officer (CFO)	Business
Chief Operations Officer (CFO)	Business
Controller	Business
Food Service Manager	Services
Investment Manager	Services
Operations Manager	Business
Personal Injury Attorney	Law / Law Enforcement
Production Control Specialist	Business
Program Manager	Business
Project Manager	Business
Real Estate Attorney	Business
Security & Financial Service Rep	Law / Law Enforcement





## Part 4: Appendix

Appendix-A: Your Kundli (Birth Chart)

Appendix-B: How To Search Your Top Career Choices

Appendix-C: Six Fundamental Career Types Explained

Appendix-D: Additional Career Planning Insights



## Appendix-A: Your Kundli (Birth Chart)

#### **Person Details**

Gender : Female

**Date of Birth** : 11:4:1979

**Time of Birth** : 18:23:24

Day of Birth : Wednesday

**Ishtkaal** : 031-02-01

Place of Birth : Agra

**Time Zone** : 5.5

**Latitude** : 27:9:N

Longitude : 78:0:E

**Local Time Correction** : 00.18.00

War Time Correction : 00.00.00

**LMT at Birth** : 18:05:24

**GMT at Birth** : 12:53:24

Tithi : Purnima

Hindu Week Day : Wednesday

Paksha: Shukla

Yoga : Vyaghata

Karan : Visit

**Sunrise**: 05.58.35

**Sunset**: 18.39.54

**Day Duration** : 12.41.18

#### **Avkahada Chakra**

Paya (RasiBased) : Swarna

Varna : Vaisya

Yoni : Mahis

Gana : Devta

Vasya: Manav

Nadi : Adi

Balance Of Dasha : Moon 5 Y 8 M 7 D

Lagna : Virgo

Asc Lord : Mer

Rasi: Virgo

Rasi Lord : Mer

Nakshatra-Pada: Hasta-2

Star Lord : Mon

**Julian Day** : 2443975

SunSign (Indian) : Pisces

SunSign (Western) : Aries

**Ayanamsa** : 023-34-01

Ayanamsa Name : Lahiri Ayan

**Obliquity** : 023-26-31

**Sideral Time** : 07.21.57

Rashi

Virgo

Rasi Lord

**MER** 

Lagna

Virgo

Asc Lord

**MER** 

Nakshatra-Pada

HASTA

**Star Lord** 

MON

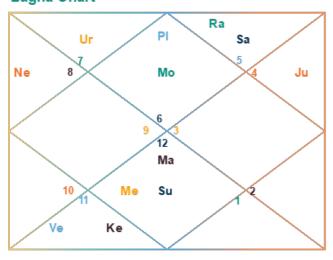




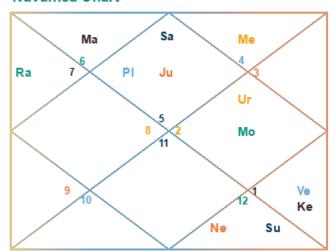
## Planetary Position

Planets	Rashi	Longitude	Nakshatra	Pada
Asc	Virgo	24-39-11	Chitra	1
Sun	Pisces	27-29-07	Revati	4
Moon	Virgo	15-45-05	Hasta	2
Mars	Pisces	09-55-29	Uttarabhadra	2
Merc	Pisces	02-58-41	Purvabhadra	4
Jupt	Cancer	05-49-24	Pashyami	1
Venu	Aquarius	22-28-03	Purvabhadra	1
Satn	Leo	14-11-58	Purvaphalgini	1
Rahu	Leo	22-19-55	Purvaphalgini	3
Ketu	Aquarius	22-19-55	Purvabhadra	1
Uran	Libra	26-34-44	Vishakha	2
Nept	Scorpion	26-48-18	Jyeshtha	4
Plut	Virgo	24-11-36	Chitra	1

## Lagna Chart



#### Navamsa Chart





## Appendix-B: How To Search Your Top Career Choices

Now that you know your personality type and CogniAstro's recommendations for you, the next thing you need to do is to decide upon the field, in which you want to move forward. To do so, you will need to thoroughly research your top five recommended career choices and make the best career decision. And you need to give ample time for your research. Your career is one of the most significant decisions of your life. After completing your graduation at around 21 years of age, you spend more than 40 next years of your life working. Therefore, you need to be sure of your next steps and investing time into exploring what you think is going to pay you for years is a worthy investment.

Continually switching your career is not only a black mark in your resume, but it also leaves you unsatisfied, confused, and with a feeling of unrest. To attain success, stability, and monetary gains, you need to stick to one career option that helps you thrive. This report was created primarily to help those in need of proper guidance so that instead of wasting time in changing careers, they invest it in detailed research?

It makes much more sense to put effort into something that's going to cost you in the long run. There are three main ways to investigate your future career, and you should use all of them in order to take the best career decision for yourself. If you skip on these steps, you might waste several years of your life.

- Talk to people who are in the same field of your choice, and figure out if this is what you want.
- Visit the companies and workplaces where you can be spending years
- Do detailed research on each career choice over the internet, at a bookstore, or in the library

## **Talking to People in The Same Field**

What is one of the best ways to find out which career suits you best? Speaking with the people already in that field, of course! You can talk to the people whom you know are already pursuing the career that you are hoping to be a part of. Learn from their experiences, list the pros and cons of the profession, and discover whether this is for you.



The method above is considered to be one of the fundamental forms of career research. The more you talk to people, the better you plan your career decision. If you are a little bit hesitant as to where to start, then you can speak with someone from your family, relatives, or acquaintances who have better knowledge about the profession you want to pursue in your life. People love to talk about their career or the work they do. You should speak with at least ten people who are successful in what they are doing or satisfied with their profession.

While conversing with these people, ask them what the challenges they face in this profession as well as be receptive to any advice or suggestion they offer, that you may need to keep in mind while considering that career.

## Research on Internet, at a bookstore or in the library

One of the best places for research is either the internet or books. There is a myriad of websites on the internet, available on your fingertips, with ample information on all career clusters, options, and any relevant details that you may need concerning the same. Moreover, creating a profile on particular professional networking sites can help you connect with experienced people from your field, and you can talk to them, ask for suggestions and guidance on which specific jobs you should go after, what domains you should pursue, what obstacles and hurdles you can face in life, and how to overcome them.

In the same vein, there are numerous guide books available, that can help you understand your career better. You can refer to them and learn about the demands of the jobs that you are looking into, their scope, salary, your future in the field, and so on.



## Appendix-C: The Six Fundamental Career Types Explained

In the diagram below, career types that are physically closer to each other show that your interests are closely aligned. Career types that are on the opposite side from each other or far apart show that you have interests in different areas. Such a combination could cause confusion, distraction, or obstacles, or it could also provide you with a unique career.

#### The Artistic and Conventional Conflict

The Conventional and Artistic career types are contrasting to each other and hence, can cause obstacles in looking for a job that suits both personality types. It seldom happens that someone achieves high scores in both of these career types because the career interests are so different.

Think of a person who has a keen interest in art, music, poetry, or dance - such a person is more of an artistic type. They may want to become a painter, writer, dancer, poet, musician, or so on. They possess self-expression, freedom, and creativity and prefer free schedules, no restrictions, no deadlines, and unstructured jobs. Showing up for work on time may be a challenge for them as they prefer uniqueness and spontaneity. Moreover, repetitive work becomes a cumbersome task for them. This (the artistic type) is the exact opposite of a Conventional person.

A Conventional type individual's interests lies in being a secretary, office manager, or accountant. They enjoy structured, repetitive work with stringent deadlines. For them, showing up for work on time is not an issue as they prefer keeping their world organized and structured. Such people are skillful, efficient, and dependable.

#### **Realistic and Social: Minimal Conflict**

The Realistic and Social career types are also opposites on this chart. However, this usually does not cause conflict because, despite a difference in their mode of approach, they both take a keen interest in working with people, which is useful in almost any line of work.



## **Investigative and Enterprising: Conflicts & Opportunities**

The Enterprising and Investigative career types are the opposites of each other. The same is visible in the chart and obtaining high scores in both of these types is not a very common scenario. However, one should note that you will find such people (I & E type) creating new technologies and forming new companies. They can combine their knowledge of technology, science, and their business mind, a rare combination, and create and reach new heights while taking the world along with them.

People who score high in Investigative career types have a sharp technical mind. But, it is rare to find a person with excellent technical knowledge as well as a keen business intellect.



## Appendix-D: Additional Career Planning Insights

- Having four to six different career interests is acceptable.
- We see many people looking for better jobs and better careers in their mid 20's, mid 30's, and mid 60's. Changing career interest is a normal part of life.
- Your interests change with time, as change is the only constant in life. However, since the CogniAstro Career Counselling Report depends on one's natal chart (kundali), hence though your career interests may change, your report won't.
- You can choose the profession you like, out of the cluster suggested to you. This way, even if you think of changing your job years down the road, you will still have a lot of alternatives to choose from, which suit you, and in which you will flourish.
- Changing a job or career can be a bit easier when you are at the age of 20's and 30's, it gets much more difficult as you grow older. Therefore, you should ponder and take your time before choosing.
- Check out our website http://www.cogniastro.com/ for more information on the astro-psychological mode of career counselling - the groundbreaking research behind and more.





Thank you for using AstroSage. If you have any queries about this report please email us at: query@astrosage.com

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#### **Disclaimer**

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